



ADVANCED MANAGEMENT DEVELOPMENT PROGRAMME ON PUBLIC PROCUREMENT

5 Days Management Development Programme

About NIFM

The National Institute of Financial Management (NIFM) is a Centre of Excellence specializing in capacity building of professionals in the fields of Public Policy, Financial Management and other governance issues for promoting highest standards of professional competence and practice. NIFM is a premier resource center for the capacity building of senior, middle and entry level of management in Government of India. NIFM also caters to the training needs of State Governments, Defence establishments, Banks and other Financial Institutions.

The NIFM has been conducting several programs on Public Procurement. A week long program on basic issues of public procurement is regularly being conducted in NIFM. A two day program on GeM and GFR is also being conducted every alternate week. Inputs on procurement are also included in the other MDPs and also in some of the long term training programs.

About the Course

Public Procurement is undergoing a lot of changes in India. The government has been emphasizing on PPPs and JVs both for augmenting physical and social infrastructure. Concession agreements, long term contracting, engineering procurement contracts, maintenance contracts are being adopted by government organisations for better outcomes. The situation needs to be calibrated against market distortions by way of cartels, bid rigging/collusive rigging and procurement risks. In addition, constitutional and statutory bodies like the C&AG, CCI, Courts and the CVC have raised serious concerns about management of contracts. The civil society, through disclosures under RTI, and, otherwise has also become more discerning and has raised concerns about the quality and methodologies of procurement.

The above issues make public procurement very challenging. Those engaged in this task therefore need to have specialized skill sets. The Committee on Public Procurement formed by the Government of India, in its report, had observed that, the effectiveness of Public Procurement would depend to a considerable extent on the quality of the people, who undertake procurement. This, *inter alia*, would depend not only on the basic education and capabilities of the people, but equally on their specialized skills in the area of public procurement.

Objective of the course

The 5 day residential program will enable participants to

- Familiarise oneself with the advanced concepts in public procurement like contract price negotiations, reverse auction
- Have comprehensive understanding of the entire gamut of regulatory norms and framework in public procurement
- Understand the legal aspects and dispute resolution mechanisms of public procurement

Who should attend?

Officers of the Government of India, States, trainers, Public Sector undertakings, professional bodies dealing with procurement

Pedagogy and Faculty

NIFM offers very high quality for all types of procurement of goods, services and works. Sessions have been designed keeping in mind the theories and practices interspersed with case studies. The faculty comprises experts who have been engaged in complex procurement matters in the government and international organisations like World Bank, Law firms, Consultancies, etc.

Program Contents

1.Import of goods

International Competitive Bidding
Government of India Procedure for imports
Special features for contracts for import
INCO Terms
Letter of Credit Operations

2. Negotiation and Counter Offer

Rules and provision in GFR, DGS&D Manual, Defence Procurement Manual etc.
CVC Guidelines on Negotiation And Counter Offer
Case Study

3. Competition issues in Public Procurement

Cartelization, Bid rigging/ Collusive Bidding etc. anti-competitive behaviour of the bidders.
Competition Commission and Indian Competition Act
Case Study

4. Contract Price Adjustment Conditions

GFR Provisions
Different types of Price Adjustment Formulae

5. Reverse Auction, Swiss Challenge

6. PPP Projects and Concession Agreements –Policies and Procedures

7. EPC Contracts

8. Legal aspects of contracting, Dispute Resolution, Arbitration etc.

9. Indicators of fraud in Public Procurement

10. International Best Practices in Procurement

Training Dates

- i) 23rd October—27th October 2017
- ii) 4th December—8th December 2017
- iii) 8th January—12th January 2018
- iv) 26th February—2nd March 2018

Course Fee

This Advanced MDP on Public Procurement is sponsored by Ministry of Finance, Department of Expenditure for all Central Government Ministries/Departments their attached subordinate offices/ autonomous/ statutory bodies. (Refer OM No. 119/06/2017-PPD Dated 29.09.2017) and no fee is to be paid by them. A fee of Rs. 46000/- + GST as applicable per participant for this one week (5 days) training is chargeable to the officers other than Central Government Ministries/Departments their attached subordinate offices/ autonomous/ statutory bodies etc.

Venue

NIFM campus, Sector 48, Pali Road, Faridabad 121001

How to Apply

Nominations may be sent by e-mail at mdpcell@nifm.ac.in/ pilania@nifm.ac.in For further details please refer to our website:

Head of the Institute

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Course Director

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Please do write to us!

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Sector-48, Pali Road,
National Capital Region
Faridabad, India-121001

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NOMINATION FORM

**Management Development Program on
Advanced Public Procurement**

TO BE FILLED IN BY THE NOMINEE

Name _____

Male

Female

Designation: _____

Organization: _____

Address for communication _____

_____ City _____ Pincode _____

Phone (O) _____ (R) _____ Mobile: _____

Email: _____ Fax: _____

Signature of the Participant

TO BE FILLED IN BY THE SPONSOR

Name of the sponsor _____ Designation _____

Address for communication _____

_____ City _____ Pin code _____

Phone _____ Telex _____ Fax: _____ Email: _____

Signature of the Sponsor
with stamp of the organization

Date: _____

Please return the duly filled form to: mdpcell@nifm.ac.in

For further details, please refer our website: www.nifm.ac.in or contact the Course Director(s)

NATIONAL INSTITUTE OF FINANCIAL MANAGEMENT

(Ministry of Finance, Government of India)

Sector-48, Pali Road, Faridabad-121001, Haryana

Telephone: (O) 0129-2465265 & Fax: 0129-2418867, 2418879

PS: Photocopy of this form can also be used

Note: Kindly mention your Bank UTR No. and the date of remittance in case of electronic transfer. Alternatively, Demand Draft may be drawn in favour of “National Institute of Financial Management “payable at Faridabad.

BANK DETAILS FOR PAYMENT THROUGH NEFT

For amount transfer to HDFC Bank:

Name of the Account Holder	National Institute of Financial Management
Beneficiary Address	Sector – 48, Pali Road, Faridabad – 121001 Haryana
Phone Number	0129-2465236
PAN No.	AAAAN2489D
GST No.	06AAAAN2489D1ZQ
Name of the Bank	HDFC Bank
Address of the Bank	Shop No. 3, Crown Complex, 1-2 Chowk, NIT Faridabad-121001
Saving Account No.	50100083121045
RTGS (IFSC) Code	HDFC0002445
MICR No.	110240246

For amount transfer to Bank of Maharashtra:

Name of the Account Holder	National Institute of Financial Management
Beneficiary Address	Sector – 48, Pali Road, Faridabad – 121001 Haryana
Phone Number	0129-2465236
PAN No.	AAAAN2489D
GST No.	06AAAAN2489D1ZQ
Name of the Bank	Bank of Maharashtra
Address of the Bank	1-2 Chowk, NIT Faridabad-121001
Saving Account No.	20020500760
RTGS (IFSC) Code	MAHB0000365
MICR No.	110014017